

EXECUTIVE DEVELOPMENT PROGRAM

2020



No	Program	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
DIRECTORSHIP													
1	Directorship Development Program	NEW											
	Pre-course			16								18	
	Experience 1 : Identify the Challenge To Transform			26-28								26-28	
	Experience 2 : Crafting Strategy To Transform				02-04								03-05
	Experience 3 : Lead to Transform				16-18								10-12

DECISION SCIENCE													
2	Strategic Decision Making		19-20		01-02		24-25		26-27		14-15		09-10
3	Minaut Indonesia - Problem Solving and Decision Making	27-31		02-06	13-17			06-10	10-14	07-11	05-09	09-13 30 Nov - 04 Dec	
4	Practical Problem Solving		05-06	11-12	07-08	05-06		01-02	05-06	02-03 30 Sept - 01 Oct	27-28 01 Oct	18-19	16-17
5	Creative Thinking Technique			18-19		13-14		15-16		16-17		25-26	

HUMAN RESOURCE MANAGEMENT													
6	Human Resources Management	27-31		02-06	20-24		22-26	20-24	31 Aug-04 Sep	12-16	02-06	07-11	
7	Comprehensive Job Analysis							01-03			18-20		
8	Designing Training Program		11-13					04-06		20-22			
9	Evaluating Training Program				01-02			08-09		06-07			
10	Remuneration Management			18-20				15-17			25-27		
11	Industrial Relations Conflict Resolution				08-09				26-27		11-12		
12	Designing Competency Model				28-29			29-30		27-28			
13	Competency Based Recruitment & Selection		19-21					01-03		21-23			
14	Practical Behavior Based Interview			11-12		13-14			09-10		04-05		
15	Designing Learning Program				15-17				26-28		25-27		
16	Talent Management			26-27			24-26			16-17		02-03	
17	Human Capital Management Certification (HCMC)												
	Modul 1 : Aligning HCM Strategy and Corporate Strategy			03-06			30 Jun-03 Jul						
	Modul 2 : Acquisition and Develop the Right Employee				01-03			22-24					
	Modul 3 : Retain the Best Employee				22-24				12-14				
	Modul 4 : Increase Employee Engagement					12-14			02-04				
18	Assessment Center Assessor Certification	27-31	24-28	16-20			15-19	20-24	24-28	21-25	19-23	16-20	14-18

STRATEGIC MANAGEMENT													
19	Design Thinking For Innovation						22-23					04-05	
20	Business Acumen			11-13			22-24					11-13	
21	Pricing Strategy				22-23				30 Sept - 01 Oct				
22	Company Strategic Planning		05-07		15-17		15-17		23-25	21-23	25-27		
23	Managing Organizational Change				08-09					07-08			
24	Business Process Mapping		12-13		29-30		29-30		30 Sept - 01 Oct			09-10	
25	Feasibility Study				01-03			05-07			18-20		
26	Integrated Risk Management			04-06			15-17			14-16		16-18	
27	Innovation Strategy					24-25			16-17		11-12		
28	Product Innovation Management		26-28					12-14			18-20		

Hour	Days	Participant				Price (IDR)
		Staff	Spv	Mgr	Sr Mgr	
72	9				●	28.000.000
24	3					
24	3					
24	3					

16	2			●	●	6.000.000
40	5		●	●	●	8.400.000
16	2	●	●			4.800.000
16	2	●	●	●		4.900.000

40	5	●	●	●		7.000.000
24	3		●	●		5.400.000
20	2.5		●	●	●	5.500.000
16	2		●	●	●	5.200.000
24	3	●	●	●		5.400.000
16	2		●	●	●	5.200.000
16	2			●	●	5.200.000
20	2.5	●	●	●		5.200.000
16	2			●	●	5.500.000
24	3		●	●	●	5.800.000
16	2			●	●	5.200.000
						22.000.000
32	4			●	●	7.900.000
24	3			●	●	5.700.000
24	3			●	●	5.700.000
24	3			●	●	5.700.000
40	5		●	●	●	10.000.000

24	3			●	●	6.500.000
20	2.5			●	●	5.800.000
16	2			●	●	5.500.000
20	2.5			●	●	7.000.000
16	2			●	●	6.200.000
16	2			●	●	5.500.000
20	2.5			●	●	7.000.000
20	2.5			●	●	7.000.000
16	2			●	●	6.800.000
24	3			●	●	6.200.000

No	Program	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
PERSONAL EFFECTIVENESS													
29	Strengthening Your Leadership Talent		05-07			12-14		01-03				04-06	
30	Enhancing Your Personal Effectiveness			11-12				08-09		30 Sep -01 Oct			21-22
31	Effective Business Communication		25-27		21-23			21-23			06-08		08-10
32	Report Writing				01-03			08-10			14-16		16-18
33	Powerful Business Presentation		11-13		14-16			14-16			20-22		01-03
34	Time Management	29-30		26-27			24-25			02-03		11-12	21-22
35	Building Effective Interpersonal Skills		19-20			05-06		29-30		23-24		18-19	
MARKETING MANAGEMENT													
36	Marketing Analytics Package	NEW											
	Applied Marketing Research			04-05						30 Sep -01 Oct			
	Customer Insight				08-09						30 Oct -01 Nov		
	Market Insight					05-06							09-10
37	Designing an Exceptional Customer Experience				01-03					09-11			
38	Developing Digital & Social Media Strategies for Business		26-28			12-14				02-04			02-04
39	Advance Competitive Marketing Strategy				22-24			22-24			07-09		16-18
40	Marketing Management			18-20				08-09		16-18		18-20	
41	Customer Satisfaction Management				15-16				05-06			11-12	
42	Customer Service Orientation Enhancement			26-27				08-09			14-15		21-22
43	Sales Management			11-13					12-14			04-06	
44	Salesmanship				29-30				26-27				09-10
45	Effective Sales Negotiation		04-06			12-14			04-06	22-24	20-22	24-26	15-17
FINANCIAL MANAGEMENT													
46	Valuation on Merger & Acquisition	NEW		18-19					05-06				15-16
47	Finnon : Understanding Financial Statement	28-30	25-27	31 Mar-02 Apr	12-14		30 Jun-02 Jul	21-23	25-27	22-24	20-22	17-19	15-17
48	Finnon : Profit Planning & Capital Budgeting				08-09				12-13			04-05	
49	Effective Cost Management			11-13			24-26		05-07		14-16		09-11
50	Budgeting		19-20			05-06		29-30		09-10		11-12	21-22
51	Financial Statement Analysis		12-13		22-23					16-17	27-28		02-03
52	Financial Projection & Valuation			04-05				08-09		02-03		25-26	
53	Internal Audit				14-17						06-09		
54	Forensic Accounting & Fraud Investigation				01-03			15-17				11-13	
55	Financial Aspects on Feasibility Study			26-27				29-30				18-19	
MANAGING OTHERS													
56	HR for Non HR Managers				15-16				12-13			11-12	
57	Leading With Emotional Intelligence				29-30				26-27				02-03
58	Effective Supervisory Management		04-06	10-13	07-09	12-14		07-09	04-06	01-03	06-08	03-05	01-03
59	Managing People			18-20			24-26			30 Sep-02 Oct			09-11
60	Effective Leadership	28-29	25-26	26-27		05-06	30 Jun-01 Jul		11-12	08-09	13-14	10-11	21-22
61	Leader as A Coach		12-13		15-16			15-16			27-28		21-22

Hour	Days	Participant				Price (IDR)
		Staff	Spv	Mgr	Sr Mgr	
24	3	●	●	●		5.200.000
16	2	●	●	●		5.000.000
20	2.5	●	●			5.000.000
20	2.5	●	●	●		5.000.000
20	2.5	●	●	●		5.000.000
16	2	●	●	●		5.000.000
16	2	●	●	●		5.000.000
						12.500.000
16	2	●	●	●		5.000.000
16	2		●	●		4.500.000
16	2		●	●		4.500.000
20	2.5		●	●		5.200.000
24	3	●	●	●		4.500.000
24	3			●	●	6.200.000
24	3	●	●			5.300.000
16	2			●	●	5.500.000
16	2	●	●			5.000.000
20	2.5		●	●		5.200.000
16	2	●	●			4.200.000
20	2.5	●	●	●		5.500.000
16	2			●	●	6.500.000
20	2.5	●	●	●	●	6.500.000
16	2		●	●	●	6.000.000
20	2.5		●	●		5.500.000
16	2	●	●	●	●	6.000.000
16	2			●	●	6.500.000
16	2		●	●	●	6.000.000
32	4		●	●		5.800.000
24	3		●	●	●	6.000.000
16	2	●	●	●		5.200.000
16	2		●	●	●	5.000.000
16	2	●	●	●		5.000.000
24	3		●			6.000.000
20	2.5		●	●	●	6.000.000
16	2		●	●	●	6.500.000
16	2		●	●	●	6.000.000

No	Program	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
GENERAL MANAGEMENT													
62	Business Essentials for Managers (Hybird Learning)												
	- Online Program						15 Jun-17 Jul			14 Sep-16 Oct			
	- Inclass Program						20-25			19-24			
63	Training for Trainers		18-20		28-30				04-06		13-15		15-17
64	Key Performance Indicators			04-06			01-03			23-25		25-27	
65	Office Management				22-24			08-10		23-25		04-06	
66	Filing Management		19-20			05-06				16-17			21-22
67	Designing Standard Operating Procedure (SOP)		12-13			05-06		29-30		30 Sep-01 Oct			21-22
68	Management for Professional Secretary				15-17				12-14			04-06	
69	Business Model Canvas						24-26			09-11			02-04

OPERATION MANAGEMENT													
70	Project Management Professional / PMP®												
	A Guide to PMBOK			17-20			23-26			01-04		03-06	
	Exam Preparation & Simulation (Hybrid Learning)												
	- Online Program			21 Mar-21 Apr			27 Jun-28 Jul			05 Sep-06 Oct		07 Nov-08 Dec	
	- Inclass Program				22-23		29-30			07-08		09-10	
71	Project Stakeholder Management						15-16					25-26	
72	Managing Service Operation							26-27					09-10
73	Engineering (Fixed) Asset Management			18-19			01-02						02-03
74	Running Your Microsoft Project						24-25				27-28		21-22
75	Starting a Project Management Office / PMO				08-09					23-24			
76	Designing Work Instruction						08-09				14-15		
77	Effective Performance Dashboard					05-06				30 Sept-1 Oct			
78	Production/Operation Management				22-24				05-07			04-06	
79	Quality Management System				29-30						07-08		
80	Supply Chain Management		18-20		14-16				11-13		20-22		08-10
81	Production/Operation Planning & Control						08-10					11-13	
82	Inventory Management		26-28			12-14				02-04		18-20	
83	Purchasing Management			04-06			24-26		05-07	30 Sep-02 Oct		25-27	16-18
84	Warehouse Management			11-13				15-17			14-16		02-04
85	Maintenance Management				01-02			29-30			21-22		21-22
86	Logistic Management			26-27				22-23				04-05	
87	Project Management		04-06		21-23		30 Jun-02 Jul	25-27	15-17	06-08	10-12	15-17	
88	Owner's Estimate / Harga Perkiraan Sendiri				01-03					09-11		18-20	
89	Project Procurement and Risk Management						24-25				27-28		

Hour	Days	Participant				Price (IDR)
		Staff	Spv	Mgr	Sr Mgr	
85	31		●	●		13.500.000
25	25					
60	6					
24	3	●	●	●	●	6.200.000
20	2.5		●	●		5.200.000
24	3	●	●	●		5.000.000
16	2	●	●	●		4.700.000
16	2	●	●			4.500.000
24	3	●				4.500.000
20	2.5		●	●		5.500.000

						10.000.000
35	4		●	●	●	8.000.000
			●	●	●	3.000.000
25	25					
16	2					
16	2		●	●	●	5.000.000
16	2	●	●	●		4.700.000
16	2		●	●		5.200.000
16	2	●	●	●		3.000.000
16	2		●	●	●	5.200.000
16	2	●	●	●		3.000.000
16	2		●	●	●	5.200.000
24	3		●	●		6.000.000
16	2		●	●		5.200.000
24	3		●	●	●	6.500.000
24	3	●	●	●		5.800.000
20	2.5	●	●	●		5.800.000
20	2.5	●	●	●		6.000.000
20	2.5	●	●	●		5.800.000
16	2	●	●	●		5.800.000
16	2	●	●			5.000.000
24	3	●	●	●		7.000.000
20	2.5	●	●	●		5.000.000
16	2		●	●		5.000.000

SERTIFIKASI NASIONAL INDONESIA

No	Program	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Hour	Days	Price (IDR)
1	Pengadaan Barang/Jasa Pemerintah													38	9	5.000.000
	- Online Program		11-19		07-15			14-22		22-30		24 Nov-02 Des		20	7	
	- Inclass Program		25-26		21-22			28-29			06-07		08-09	18	2	
	- Ujian		27		23			30			08		10			
2	Certified Risk Management Officer (CRMO)		18-21		21-24		23-26		11-14		13-16		08-11	26	4	7.400.000
3	Certified Risk Management Professional (CRMP)			16-21					24-29				14-19	40	6	11.200.000
4	Human Resource Manager		11-14,22				16-19,27				20-24 Oct,07 Nov		08-11,19	32	5	10.500.000
5	Human Resource Supervisor			18-19,28					26-27 Aug,05 Sep			18-19, 28		16	3	8.000.000
6	New Product Development Manager							08-11				18-21		28	4	9.500.000
7	Corporate Forensic Auditor							20-25				23-28		45	6	10.000.000
8	Supply Chain Manager				15-18					02-05			02-05	24	4	9.500.000
9	Warehouse Manager									16-19				24	4	9.500.000
10	Logistic Manager								05-08					24	4	9.500.000
11	Logistic Supervisor						17-20					04-07		20	3,5	8.000.000



ONLINE TRAINING

Program (Duration 4 Weeks)		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Price (IDR)	Participant		
															Staff	Spv	Mgr
FINANCIAL MANAGEMENT	1	Finon 1 : Memahami Laporan Keuangan		3-28		6 Apr-1 May		8 Jun-3 Jul	31 Aug-25 Sep		12 Oct-6 Nov			2.100.000		●	●
	2	Finon 2 : Profit Planning & Capital Budgeting			2 - 27			13 Jul-7 Aug		28 Sep-23Oct		23 Nov-18 Dec		2.100.000		●	●
MANAGING OTHER	3	Meningkatkan Efektivitas Fungsi Supervisor			2-27			8 Jun-3 Jul	31 Aug-25 Sept		2-27			1.800.000		●	●
	4	High Performance Leadership		10 Feb-6 Mar		6 Apr-1 May		15 Jun-10 Jul	31 Aug-25 Sep		12 Oct-6 Nov	16 Nov-11 Dec		2.100.000		●	●
	5	Leader as Coach			16 Mar-10 Apr			22 Jun-17 Jul	10 Aug-4 Sep		26 Oct-20 Nov			2.100.000		●	●
OPERATION MANAGEMENT	6	Change Leadership				13 Apr-8 May		13 Jul-7 Aug		28 Sep-23 Oct				2.100.000			●
	7	Gemba Kaizen + Sikap Kerja 5 S		3-28	23 Mar-17 Apr				17 Aug-11 Sep			9 Nov-4 Dec		1.500.000		●	●
	8	Praktis Menyusun SOP			2-27			22 Jun-17 Jul	31 Aug-25 Sep			23 Nov-18 Dec		1.800.000		●	●
DECISION SCIENCE	9	Manajemen Proyek		17 Feb-13 Mar		13 Apr-8 May			10 Aug-4 Sep		26 Oct-20 Nov			2.100.000		●	●
	10	Practical Problem Solving		17 Feb-13 Mar				8 Jun-3 Jul	31 Aug-25 Sep			23 Nov-18 Dec		1.800.000	●	●	●
	11	Creative Thinking Technique			2-27				27 Jul-21 Aug		19 Oct-13 Nov			1.800.000	●	●	●
HUMAN RESOURCES MANAGEMENT	12	Design Thinking				6 Apr-1 May			10 Aug-4 Sep		26 Oct-20 Nov			1.800.000		●	●
	13	Manajemen SDM		3-28	23 Mar-17 Apr			8 Jun-3 Jul	31 Aug-25 Sep		12 Oct-6 Nov	16 Nov-11 Dec		2.400.000		●	●
	14	Menyusun Struktur Dan Skala Gaji		10 Feb-6 Mar		20 Apr-15 May		15 Jun-10 Jul	27 Jul-21 Aug		7 Sep-2 Oct	19 Oct-13 Nov	23 Nov-18 Dec	1.800.000		●	●
PERSONAL EFFECTIVENESS	15	Comprehensive Job Analysis			23 Mar-17 Apr			6-31		21 Sep-16 Oct				1.800.000		●	●
	16	Effective Business Communication		17 Feb-13 Mar		13 Apr-8 May		6-31			12 Oct-6 Nov			1.800.000	●	●	
	17	Business Presentation Skills						22 Jun-17 Jul		21 Sep-16 Nov		26 Oct-20 Nov		2.100.000	●	●	●
MARKETING MANAGEMENT	18	Salesmanship				20 Apr-15 May		27 Jul-21 Aug		26 Oct-20 Nov				1.800.000	●	●	
	19	Sales Management			23 Mar-17 Apr			15 Jun-10 Jul		21 Sep-16 Oct				2.100.000		●	●
	20	Negotiation Skill for Business		17 Feb-13 Mar						7 Sep-2 Oct		2-27		2.100.000	●	●	●
	21	Service Excellence						22 Jun-17 Jul		21 Sep-16 Oct		9 Nov-4 Dec		2.100.000		●	●
	22	Developing Digital Marketing Strategy				20 Apr-15 May		27 Jul-21 Aug			2-27			2.100.000			●
	23	Marketing Management						22 Jun-17 Jul	17 Aug-11 Sep	21 Sep-6 Oct				1.800.000		●	●
STRATEGIC MANAGEMENT	24	Company Strategic Planning				13 Apr-8 May					12 Oct-6 Nov	16 Nov-11 Dec		2.500.000			●
	25	Business Model Canvas		3-28				6-31		7 Sep-2 Oct	26 Oct-20 Nov			1.800.000			●

REGISTRATION PROCEDURES

Registration can be done at www.ppm-manajemen.ac.id/course, or telephone

We will not Guarantee a place for participant unless we have received the payment receipt or registration form

DISCOUNT PROGRAM

Early Bird

10% has been paid 15 day before the date of training, or

Quantity *

5 Free 1 in the same program

*) T&C apply



Solusi Manajemen Terintegrasi

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